

Cost of ploughing _____
 Cost of meals provided to ploughmen _____
 Cost of tillage _____

9.1 Total cost of ploughing and tillage _____
 Number of units of owner-ploughing(per year) _____
 If you don't use tractors, why? _____

10 Pruning
 Cost of "annual" pruning (by labour) _____
 Amortized cost of rejuvenation pruning _____

10.1 Total cost of pruning _____

11 Fertilization and manuring

| Type | Quantity | Price | Total cost |
|-------|----------|--------|------------|
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| Total | XXXXXX | XXXXXX | _____ |

12 Pest control*

| Kind of pest | Chemical used | Rate | Cost per year |
|----------------|---------------|-------|---------------|
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| Total | _____ | _____ | _____ |
| Cost of labour | _____ | _____ | _____ |
| Total cost | _____ | _____ | _____ |

*If not annual, calculate total costs and amortize them on an annual basis.

13 Picking
 Number of hired man-days _____
 Number of hired woman-days _____
 Cost of meals _____
 Cost of hauling the crop _____
 Cost of bags, boxes and/or tin cans _____

13.1 Total cost of picking _____
 For olive growers : what are the terms of sharing the crop in your area when the orchard is leased to share-farmers for picking ? _____

14 Other expenses

| Description | Estimated annual cost |
|-------------|-----------------------|
| _____ | _____ |
| _____ | _____ |
| _____ | _____ |
| Total | _____ |

15 Total Production Costs

| | |
|---------------------------------------|-------|
| Interest on investment in land | _____ |
| Amortized development cost of orchard | _____ |
| Ploughing and tillage | _____ |
| Pruning | _____ |
| Fertilization and manuring | _____ |
| Pest control | _____ |
| Picking | _____ |
| Other expenses | _____ |
| Total annual costs | _____ |

16 Returns

A. Non-olives

| Forms of produce | Average for a good year | | | Average for a bad year | | | Family consumption % |
|------------------|-------------------------|-------|-------|------------------------|-------|-------|----------------------|
| | Yield | price | value | Yield | Price | Value | |
| _____ | _____ | _____ | _____ | _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ | _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ | _____ | _____ | _____ | _____ |
| Total | _____ | XXX | _____ | _____ | XXX | _____ | _____ |

B. Olives

| | Average for a | |
|--|---------------|-----------|
| | bad year | good year |
| Estimated gross output | _____ | _____ |
| Quantity used in picking | _____ | _____ |
| Quantity which goes to press-house | _____ | _____ |
| Extraction percentage | _____ | _____ |
| Gross oil output | _____ | _____ |
| Less pressing charges at _____% | _____ | _____ |
| Quantity of oil received by owner/picker | _____ | _____ |
| Less share of tenant/picker (if any) | _____ | _____ |
| Quantity received by owner / non-picker | _____ | _____ |